

HAIZHEN LIN

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EMPLOYMENT

Associate Professor, Kelley School of Business, Indiana University, 2015 –
Research Associate, National Bureau of Economic Research, 2021 –
Faculty Research Fellow, National Bureau of Economic Research, 2015 – 2021
Visiting Associate Professor, Stanford University, Stanford Institute for Economic Policy
Research & Department of Health Policy Research, Spring 2018
Assistant Professor, Kelley School of Business, Indiana University, 2008 - 2015

EDUCATION

Ph.D., Economics, Boston University, Boston MA, 2008
Dissertation title: *Three Essays on competition, quality, and public policies*
Dissertation Committee: Marc Rysman (chair), Randy Ellis, Michael Manove
M.Phil., Economics, The Chinese University of Hong Kong, Hong Kong, 2003
B.A., International Finance, Zhejiang University, China, 2001

FIELDS OF INTEREST

Health Economics, Industrial Organization, Applied Econometrics, Law and Economics

CURRENT RESEARCH TOPICS

Market competition, firm organization, pricing and quality provision, imperfect information,
government intervention, and health information technology

EDITORIAL POSITIONS

Editorial Board member, *American Journal of Health Economics*, 2019 -

REFEREED JOURNAL ARTICLES

1. Lin, Haizhen and Ian McCarthy, "Multimarket contact in Medicare Advantage." *Journal of Industrial Economics*, forthcoming.
2. Lin, Haizhen, Ian McCarthy, and Michael Richards, "Hospital pricing following integration with physician practices," *Journal of Health Economics*, 77, 2021.
3. Lin, Haizhen and Matthijs Wildenbeest, "Non-parametric estimation of search costs for differentiated products: Evidence from Medigap," *Journal of Business & Economic Statistics*, 38(4): 754-770, 2020.
4. Lin, Haizhen and Dan Sacks, "Intertemporal substitution in health care demand: Evidence from the RAND health insurance experiment," *Journal of Public Economics*, 175, 29-43, 2019.

5. Freedman, Seth and Haizhen Lin, "Hospital ownership type and innovation: Evidence from electronic medical records adoption," *Nonprofit and Voluntary Sector Quarterly* 47(3): 537-561, 2018.
6. Freedman, Seth, Haizhen Lin, and Jeffrey Prince, "Does competition lead to agglomeration or dispersion in EMR vendor decisions?" *Review of Industrial Organization* Special Issue on I.O. of Healthcare Markets, 53(1): 57-79, 2018.
7. Freedman, Seth, Haizhen Lin, and Jeffrey Prince, "Information technology and patient health: Analyzing outcomes, populations, and mechanisms," *American Journal of Health Economics* 4(1): 51-79, 2018.
8. Lin, Haizhen and Jeff Prince, "Determinants of policy response: The case of the partnership long-term care insurance program," *Health Services Research*, 51(2): 687-703, 2016.
9. Lin, Haizhen, "Quality choice and market structure: A dynamic analysis of nursing home oligopolies," *International Economic Review* 56(4): 1261-1290, 2015.
10. Lin, Haizhen and Yijia Wang, "Competition and price discrimination in the parking garage industry," *Journal of Industrial Economics* 63(3): 522-548, 2015.
11. Freedman, Seth, Haizhen Lin, and Kosali Simon, "Public health insurance expansions and hospital technology adoption," *Journal of Public Economics* 121: 117-131, 2015.
12. Lin, Haizhen, "Revisiting the relationship between nurse staffing and quality of care in nursing homes: An instrumental variables approach," *Journal of Health Economics* 37: 13-24, 2014.
13. Hylton, Keith and Haizhen Lin, "Innovation and optimal punishment, with antitrust applications," *Journal of Competition Law and Economics* 10(1): 1-25, 2014.
14. Lin, Haizhen and Jeffrey Prince, "The impact of the partnership long-term care insurance program on private coverage," *Journal of Health Economics* 32(6): 1205-1213, 2013.
15. Lin, Haizhen, Jonathan Ketcham, Niels Rosenquist, and Kosali Simon, "Financial distress and use of mental health care: Evidence from antidepressant prescription claims," *Economics Letters* 121(3): 449-453, 2013.
16. Hylton, Keith and Haizhen Lin, "Negligence, causation, and incentives for care," *International Review of Law and Economics* 35: 80-89, 2013.
17. Hylton, Keith and Haizhen Lin, "Optimal antitrust enforcement, dynamic competition, and changing economic conditions," *Antitrust Law Journal* 77(1): 247-276, 2010.

BOOK CHAPTERS

18. Hylton, Keith and Haizhen Lin, "Trial selection theory and evidence," in *Encyclopedia of Law and Economics: Procedural Law and Economics*. Chris Sanchirico, ed., Vol. X, Edward Elgar Publishing, 2012.
19. Hylton, Keith and Haizhen Lin, "American and European monopolization law: A doctrinal and empirical comparison," in *Regulating Innovation: Competition Policy and Patent Law under Uncertainty*, Cambridge University Press, 2011.

WORKING PAPERS UNDER REVISION OR SUBMISSION

20. Lin, Haizhen, Ian McCarthy, and Michael Richards, "Owning the agent: Hospital influence on physician behaviors."

21. Lin, Haizhen and Yaying Zhou, “Distributional effect of insurer concentration on premiums: Evidence from the employer-sponsored health insurance.”
22. Lin, Haizhen and Yaying Zhou, “Insurer switching and broker incentives in the employer-sponsored health insurance.”
23. Lin, Haizhen, Ayung Tseng, and Stephen Ryan, “Asymmetrically timely response of earnings to industry volume shocks.”

CONFERENCE PRESENTATIONS

- 2022: 11th Annual Conference of the American Society of Health Economists; Southeastern Health Economics Study Group (scheduled)
- 2021: 19th International Industrial Organization Conference (virtual meeting); 10th Annual Conference of the American Society of Health Economists (virtual meeting);
- 2020: The Allied Social Science Associations Annual Meeting, San Diego, CA; 18th International Industrial Organization Conference, Philadelphia, PA (cancelled due to Covid-19);
- 2019: The Allied Social Science Associations Annual Meeting, Atlanta, GA; 17th International Industrial Organization Conference, Boston, MA; 8th Conference of the American Society of Health Economists, Washington, DC.
- 2018: The Allied Social Science Associations Annual Meeting, Philadelphia, PA; China Meeting of Econometric Society, Shanghai, China; SHUFE mini conference in IO (discussant), Shanghai, China; NBER IO Summer Institute, Boston, MA; 2018 ENSC Health Economics and Policy Conference (discussant), Indiana University.
- 2017: 15th International Industrial Organization Conference, Boston, MA; 11th World Congress in Health Economics, Boston, MA.
- 2016: The Allied Social Science Associations Annual Meeting, San Francisco, CA (discussant); 6th Biennial Conference of the American Society of Health Economists, University of Pennsylvania
- 2014: Southeastern Health Economics Study Group Annual Meeting, Tallahassee, FL (discussant); 5th Biennial Conference of the American Society of Health Economists, University of Southern California; 12th International Industrial Organization Conference, Chicago, IL; MEA Annual Meeting, Chicago, IL; IUPUI-IUB Mini-Conference, Bradford, IN.
- 2013: 4th Annual Workshop on Health IT and Economics, Washington D.C.; NBER Economics of IT and Digitization Workshop, Boston, MA; 11th International Industrial Organization Conference, Boston, MA; INFORMS Healthcare Conference, Chicago, IL; 23rd Annual Meeting of the Midwest Econometrics Group, Bloomington, IN; Midwest Health Economics Conference, University of Wisconsin; MEA Annual

- Meeting, Cincinnati, OH (2 papers); 11th Media Economics Workshop, Tel Aviv University.
- 2012: The Allied Social Science Associations Annual Meeting, Chicago, IL; North American Summer Meeting of the Econometric society, Chicago, IL; 4th Biennial Conference of the American Society of Health Economists, University of Minnesota (2 papers); 10th International Industrial Organization Conference, Arlington, VA (2 papers); TPRC: The Research Conference on Communication, Information and Internet Policy, Arlington, VA.
- 2011: 8th World Congress in Health Economics, Toronto, Canada; Midwest Health Economics Conference, University of Michigan; 9th International Industrial Organization Conference, Boston, MA; Asian Meeting of the Econometric Society, Korea University, Seoul Korea; APPAM Fall Research Conference, Washington D.C.
- 2010: 3rd Biennial Conference of the American Society of Health Economists, Cornell University; MEA Annual Meeting, Chicago, IL; 8th International Conference on Health Policy Statistics, Washington D.C.; SASE's 22nd Annual Meeting, Philadelphia, PA.
- 2009: North American Summer Meeting of the Econometric Society, Boston, MA; 7th International Industrial Organization Conference, Boston, MA.
- 2008: 6th International Industrial Organization Conference, Arlington, VA.
- 2007: 34th Conference of the European Association for Research in Industrial Economics, Valencia, Spain; 5th International Industrial Organization Conference, Savannah, Georgia.

INVITED SEMINARS

U.S. Census Bureau, Ball State University, UC Irvine, Stanford University, SHUFE, Peking University, Zhejiang University, Wake Forest University, University of Illinois at Urbana-Champaign, Stony Brook University, University of South Florida, Rutgers University, University of Chicago, Illinois State University, Indiana University-Purdue University Indianapolis, University of Rochester, University of Toronto, Drexel University, Indiana University

HONORS AND AWARDS

Research Equipment Fund (Co-PI), Indiana University, 2021
 Weimer Faculty Fellowship, Kelley School of Business, Indiana University, 2020
 Data Collection Funding, Kelley School of Business, Indiana University, 2017, 2018
 Nomination for Faculty Distinguished Teaching Award, Kelley School of Business, Indiana University, 2018.
 NET Institute Summer Research Grant, 2016
 Dean's Letter of Teaching Excellence, Kelley School of Business, Indiana University, 2011, 2012, 2013
 Research Data Matching Grant, Kelley School of Business, Indiana University, 2012, 2011

PROFESSIONAL AFFILIATIONS

Member of the American Economic Association (AEA), the Econometric Society, the Industrial Organization Society (IOS), the American Society of Health Economists (ASHEcon), the Committee on the Status of Women in the Economics Profession (CSWEP)

TEACHING

INDIANA UNIVERSITY

BUS-X530 Healthcare Analytics (Spring 2020, Spring 2021, Spring 2022)
BUS-G651 Applied Econometrics (Fall 2008-2009, 2011-2018, Spring 2011)
BUS-G350 Business Econometrics (Fall 2015-2022)
BUS-C530 Economics for Managers (Spring 2009, 2010, 2011, 2012, 2014; Fall 2012)

ADDITIONAL TEACHING EXPERIENCE

Guest Speaker: Seminar in Econometrics, Indiana University, Spring 2009;
Emerging Economies, Indiana University, Spring 2009

DOCTORAL STUDENT PLACEMENT

Ziwei Zhao (Finance): HEC Lausanne, 2020
Xiaoye Cheng (ODT): University of Delaware, 2020
Soni Aparna (Business Economics and Public Policy): American University, 2019
Anne Portlock (Business Economics and Public Policy): committee chair, Air Force Academy, 2019
Kayla Freeman (Finance): University of Georgia, 2019
Brian Wolfe (Finance): University of Buffalo, 2014
Junlin Du (Business Economics and Public Policy): China Eastern University of Science and Technology, 2012
Sung Wook Ji (Media and Information): Michigan State University (post-doc), 2012

DOCTORAL DISSERTATION COMMITTEES

Yaying Zhou (Business Economics and Public Policy)
Pengfei Ma (Finance)

DOCTORAL INDEPENDENT RESEARCH COMMITTEES

Huiqi Zhuang (Economics), Third year paper committee, 2021
Chao Wang (Economics), Third year paper committee, 2020
Moyan Li (Business Economics and Public Policy), Second year paper committee, 2020
Yanhao Wang (Business Economics and Public Policy), Second year paper committee chair, 2020
Yaying Zhou (Business Economics and Public Policy), Second year paper committee chair, 2019
Muxin Li (Economics), Third year paper committee member, 2016

DOCTORAL DISSERTATION PROPOSAL EXAMINATION COMMITTEES

Anwasha De (Marketing, 2020)
Jingcun Cao (Marketing, 2019)
Masoud Kamalahmadi (Operations and Decision Technologies, 2018)
Yu Wang (Operations and Decision Technologies, 2018)
David Cho (Operations and Decision Technologies, 2015)
Yifei Mao (Finance, 2015)
Zhong Zhang (Finance, 2014)
Shengqi Ye (Operations and Decision Technologies, 2014)
Jan Schoenfelder (Operations and Decision Technologies, 2012)
Sam Henkel (Finance, 2009)

SERVICE

DEPARTMENT AND SCHOOL SERVICE

Co-director, Institute of Business Analytics, 2022 –
Doctoral Program Committee, 2018, 2019, 2020, 2021, 2022
Doctoral Program Advisor, 2018, 2019, 2020, 2021, 2022
Chair, BFC Benefits Committee, 2016-2017
Co-chair, Kelley Forum on Healthcare Analytics 2016
KD Policy Committee, 2016-2017
Co-founder and coordinator of IU Healthcare Workshop (2011- present)
Coordinator of Microeconomics Workshop (Fall 2012 – Spring 2014, 2016)
Department Faculty Recruiting Committee (2010, 2011, 2013, 2015, 2017, 2018)
Department Faculty Recruiting Committee chair (2019, 2022)
Department Graduate Program Recruiting Committee (2016, 2017)
Department Graduate Program Recruiting Committee chair (2018 - 2022)
Overseas study trip to China, Spring 2009

CONFERENCE PROGRAM COMMITTEES

World Congress on Health Economics, 2011, 2013, 2015, 2017, 2019, 2021
ASHEcon Scientific Review Committee, 2020, 2022
IU Mini Health Econ Conference, 2019
Mentor, 8th ASHEcon Conference Mentoring Workshop 2019
IU-VU-UL Health Economics and Policy conference, 2018
IU/VU Mini Health Economics & Policy Conference, 2016
Annual Midwest Health Economics Conference, 2016
Biennial Meeting of the American Society of Health Economists, 2014, 2016

REFEREE SERVICE

American Journal of Economics - Economic Policy, American Journal of Health Economics, Applied Economics, Contemporary Economic Policy, Economic Inquiry, Health Economics, Health Services Research, International Journal of Health Care Finance and Economics, International Journal of Health Economics and Management, International Economics Review, International Journal of Industrial Organization, Journal of Economic Behavior & Organization, Journal of Economics & Management Strategy, Journal of Empirical Legal Studies, Journal of Health Economics, Journal of Human Resources, Journal of Industrial

Economics, Journal of Law and Economics, Journal of Political Economy, Journal of Public Economics, Journal of Policy Analysis and Management, Rand Journal of Economics, Review of Economics and Statistics, Review of Industrial Organization, Social Science & Medicine, The Gerontologist.
